

Career Opportunity: VP of Development with Dress for Success Cincinnati in Cincinnati, OH

Do you have a passion for making a positive impact on people's lives? Are you a thought leader when it comes to fundraising and development to fulfill the mission of an organization and looking for an opportunity to lead the charge? Do you excel at connecting with donors and building community relationships? If so, we have the opportunity for you.

The **Vice President of Development** plays a key role in the advancement of DFSC's important mission and purpose. As the **VP of Development**, you will be responsible for the development and implementation of philanthropic strategies, aligned with DFSC's strategic plan. This includes overseeing, managing, and executing fundraising efforts - including major gifts, planned giving, sponsorships, donor cultivation, and grant oversight; and is responsible for identifying, organizing and managing fundraising activities with a focus on new opportunities to obtain ongoing and increased support from individuals, corporations, and public and private organizations.

As the VP of Development, you will:

- Work closely and effectively with the executive team, of which you will be a member, the board of directors, and committees to identify prospective individual and corporate donors and develop and execute strategies to cultivate those relationships
- Create a departmental vision, build and implement the plan, and measure and report the outcomes
- Manage portfolio of donors and prospective donors and move them through the identification, cultivation, close-the-gift, and stewardship process
- Lead staff and volunteers on the planning, management, and execution of fundraising events, including The Fashion Show, and donor appreciation events
- Partner with the President & CEO to secure corporate sponsorships
- Develop and supervise grant strategy
- Develop and supervise marketing strategy
- Lead, manage, and develop a team of two, including Marketing & Communications Specialist and Grant Writer
- Be a fearless and consistent advocate of equity, inclusion, and diversity at all levels of the organization

The skills and experiences you need to be successful as the VP of Development include:

- Bachelor's degree in related field with a minimum of five years of relevant experience.
- Prior management and leadership experience.
- Measurable evidence of success in previous fundraising and development.
- Ability to think strategically, set challenging and appropriate goals, be proactive, and take ownership of getting outcomes.
- Large scale event planning experience
- Ability to analyze data, develop, and implement strategies for successful donor engagement and fundraising results.

- Outstanding interpersonal and relationship skills across diverse groups, organizations, and individuals. Dress for Success Cincinnati (DFSC) has a mission to empower women to achieve economic independence by providing a network of support, professional attire, and development tools to help them thrive in work and in life.

To learn more about Dress for Success Cincinnati visit our website and LinkedIn page:

<https://dfscincy.org/>

<https://www.linkedin.com/company/dfscincy/>

We Offer:

- Base salary of \$87,500
- Competitive benefits
- Flexible work environment
- Paid Time Off

If you are ready for a new challenge apply by sending your salary requirements and a current resume to mthompson@dfscincy.org.

Dress for Success is an equal opportunity employer, and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, protected veteran status, or any other characteristic protected by law.